

positively



Chicago Tribune, July 24, 1994

Thanks to a growing pack of PEZ-heads, little dispensers collect new significance

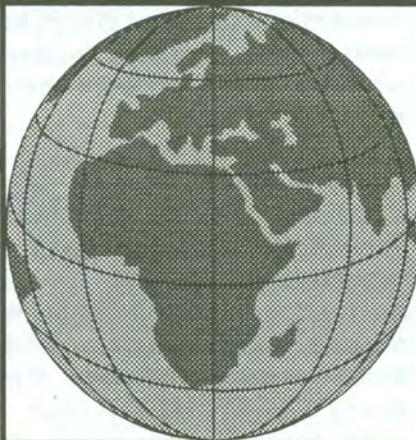
By Mary Daniels

Moms, don't let your kids play with PEZ candy dispensers—they have too much potential as one of the hottest collectibles of the '90s. Take them away immediately, and store in a cool, dry place.

For the past few years, the collectibles cognoscenti have been gathering these candy dispensers, both old and new, like squirrels collecting nuts before a killer winter.

Reflecting the frenzy, articles on PEZ have been appearing in publications such as Forbes, the Wall Street Journal and People magazine faster than you can eject those sweet little bricks. The dispensers even have made cameo appearances on TV shows, including a recent episode of "Seinfeld."

Even though organized PEZ collecting is only a few years old, the hobby already sustains two annual



The Plastic Candy Dispenser Newsletter

conventions—the National PEZ convention in St. Louis in early June and PEZ-A-MANIA, which was held this weekend in Madison, Ohio.

People began to get the idea that PEZ, which sells for about a buck new, might be transcending its origins as a throwaway thingamajig after two highly publicized sales—one in June 1993 and another in December 1993—at Christie's East in New York. At one sale, 25 PEZ dispensers with Disney character heads sold for more than \$1,000.

Some individual pieces went for \$700, with Hollywood stars bidding successfully in that sale, a sure-fire accelerant for any collectible.

Get the picture? Well, that's just for starters.

Expect PEZ-mania to become

even more pronounced later this year, after two new books on the subject are published in August.

David Welch, of Murphysboro, Ill., already author of "A Pictorial Guide to Plastic Candy Dispensers, featuring PEZ," will be bringing out "Collecting PEZ," a major price guide and history.

"PEZ Collectibles," by Richard Geary, a price guide with more than 300 pictures, also comes out in August.

Mass nostalgia

What is causing this PEZ-ant uprising?

Granted, those tiny heads—ranging from Mary Poppins to Pinocchio, Fred Flintstone to Garfield, Mickey Mouse to Charlie Brown, Dumbo to Goofy and dozens of others—are cute. There seems to be something for every taste: monsters like the Creature from the Black Lagoon for those who like off-the-wall, Easter bunnies and Santas for the more traditional, even psychedelic eyeballs for those into New Age.

But pundits see something more in them: a cultural icon that ejects feelings of mass nostalgia.

(continued on page 9)

Jill Cohen

Jill Cohen

Q. I read there is a collector's club for PEZ. I am trying to get in touch with anyone who can tell me how I can contact this club.

B.H.

A. The current environment within the PEZ collecting community can best be described as volatile. Collecting breeds rivalries, both friendly and hostile. Unfortunately, the PEZ collecting community is engaged in rather bitter in-fighting at the moment. There are two rival national conventions. Battle lines have been drawn.

My recommendation is subscribe to: Plastic Candy Dispenser Newsletter. Be content to read the information. Stay clear of the war zone.

The above appeared in the Monday, July 4, 1994 issue of *AntiqueWeek*. The following is Jill Cohen's response.

Editor:

Your response to B.H. in the July 4th issue concerning bitter infighting in the PEZ collecting community was inaccurate and irresponsible. Someone should have tried to verify before printing such

strong statements.

You did you reader a big disservice because a collector can see more and learn more at a convention than by sitting at home as you suggest. Both conventions were huge successes and both doubled in size this year. Both conventions are great places to meet top dealers and collectors who are happy to share their knowledge.

As an organizer of PEZ-MANIA in Cleveland, I was very surprised to see the "war zones" remark. John Devlin, organizer of the St. Louis convention, provided constant support at our convention and acted as our auctioneer. We totally support his convention.

Of course in any group of our 200 people there may be individual personality conflicts but the current environment could best be described as harmonious.

I would be happy to send you copies of the convention evaluations and a roster of people who attended if needed so that you can correct this misinformation.

Also the newsletter has been called "Positively PEZ" for over a year. You should hire a fact checker.

JILL COHEN

Late Breaking News

Finally a West Coast PEZ Convention California CDC (California Candy Dispenser Convention) Featuring PEZ A Joshua Production

The California CDC will be held January 6th & 7th, 1995 at the Santa Clara, California Marriott. The Marriott is conveniently located 4 miles from the San Jose Airport. There is a shuttle service available from the San Jose Airport to the Santa Clara Marriott.

S.J. Glew and Joshua Glew will be sponsoring this event along with a well known honorary co-chairman and general assistant, John "The Cool PEZ Man" Devlin.

Hotel reservations can be made by calling the Santa Clara Marriott at (408) 988-1500. Rooms will be \$75 per night. Be sure to ask for the California CDC rate.

For additional information and an order form, please contact S.J. Glew at (517) 669-5931.

All profits from the California Candy Dispenser Convention will be donated to the Beekman Center Horseback Riding Program for the mentally and handicapped impaired.

Positively PEZ is published bimonthly by Crystal & Larry LaFoe. Single issue price is \$3.00. Yearly subscription rate is \$18.00 in North America. Overseas: \$24.00 (U.S. funds). All subscribers are entitled to a free 100 word classified ad in every issue. Display ad rates: \$20.00 for a full page, \$10.00 for a half page and \$5.00 for a quarter page. Next deadline: October 15. Preference will be given to written articles first, then display ads on a first come first served basis. NO reservations for display ads. I reserve the right to refuse advertising. Please make check or money order payable to: Larry LaFoe at: 3851 Gable Lane Dr #513, Indianapolis, IN 46208. Phone (317) 328-7997

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Letters

Larry,
I have been a subscriber to Positively PEZ for about three months. I noticed, in the first issue I was sent, the results of an essay contest. This prompted me thinking about what characters I would most like to see on future PEZ dispensers. I thought it might be a neat contest to have people send in their lists of future characters they would like to see.

Here is my list:

1. Felix the Cat
2. Marvin Martian
3. Yosemite Sam
4. Woody Woodpecker
5. Natasha & Boris (O.K., Rocky too.)
6. Gumby & Pokey
7. The Jetsons (George, Jane, Elroy and the dog)
8. Cereal Premiums (Sugar Bear, Trix Rabbit & Capt. Crunch)
9. Nestle Quick Rabbit

CATHERINE ARNOTT

Dear Crystal & Larry,

Do you know why the PEZ conventions are in the east? I live in Arizona, and being a college student, I don't have the budget to get out there. Are there any plans on bringing a PEZ convention to the west coast? ... like maybe to San Diego?

JENNIFER DRAIN

The present conventions are on the east coast simply because the two organizers live in the east and hold the conventions in or near their hometowns. I think a west coast convention would be a good idea. After all there are over 60 subscribers in California!

Larry,

I am a new subscriber. I am relatively new to PEZ collecting. I have been doing so for about 1 year. I went to the Cleveland convention and it only enhanced my yearning to own one of every PEZ ever made. I am so thankful to the experts for sharing their tips with me. Sue Sternfeld is so knowledgeable and taught me so much. She is great!!!

I wrote this little poem and I hope that you

enjoy it:

I had PEZ when I was little
'Til my mom threw them away
Now they're worth a fortune
Oh well, what can I say?

Is it they remind me of childhood?
Which was a care-free time
It is my love of PEZ
Which inspired this little rhyme

Bright bellies filled with candy
Tip their head, they'll give you one
I love to look at PEZ,
But collecting them is the fun

I went to the convention
Met collectors and had a ball
Which one is my favorite?
When it comes to PEZ...
I LOVE THEM ALL!!

GENE YOUNG

Dear Larry & Crystal,

I'm fairly new to PEZ and Positively PEZ and have learned a tremendous amount from this publication. Thanks. It has made my collecting much more enjoyable.

My Question is about old advertising. Are there specific magazines that ran PEZ ads here in the U.S. I garage sale a lot for my PEZ and am wondering if some of those old magazines I see have PEZ ads in them. Which ones should I be looking through if any? Would love to find one for myself.

LINDA FREI

I don't know of any American magazines that published PEZ ads (other than comics). Does anyone have any information about American publications with PEZ ads?

Larry,

How important spelling is on the PEZ stem? I just purchased a yellow head, Fat Ear Easter Bunny because the spelling of Yugoslavia was spelled Jugoslavia; read as follows, Made in Jugoslavia with patent number 3,942,683. Does this change the value of this PEZ in any way?

ALICE DRAGISH

Since PEZ stems are made in very large quantities, one would reason that "Made in Jugoslavia" stems are abundant. So, I would doubt that there is any premium for your Fat Ear Bunny.

Dear Larry,

I have just recently started collecting PEZ and your magazine has helped a lot and I would like to thank you.

I was just wondering if there are any other magazines that contain PEZ on a monthly or BI-monthly magazines like yours?

On your checklist behind some characters are listed two or three times and have letters behind them, i.e., Tuffy A, B & C. What does this mean?

Are there any PEZ collectors in South Dakota besides my friend and I and if so how can I reach them?

JEREMY FEDARKO

To my knowledge, Positively PEZ is the only PEZ collectors newsletter available.

As far as the character designations, I suggest you invest in David Welch's new guide to PEZ. [Collecting PEZ by David Welch, P.O. Box 714, Murphysboro, IL 62966 (618) 687-2282, \$39.95 plus \$4 shipping and handling]. I haven't seen his new publication yet, but I'm sure you'll have all your questions answered (including this one in detail) and learn more about PEZ than you ever imagined. But to give you a general answer, the letter designates changes in the mold of an individual character, i.e., Tuffy has two different molded faces and a painted face version available, hence the three different letter designations.

Yes, there are a total of four subscribers in South Dakota. If you (or anyone else) would like a copy of the mailing list, send a LSASE with \$.75 cents postage affixed and \$.50 cents to cover printing costs to me and I'll send you a complete list of current subscribers.

Dear Larry,

PEZ-A-MANIA 4 was a huge and sometimes overwhelming success. All of the evaluations and feedback we have received have been very positive. We would like to thank everyone who came and enjoyed.

It's apparent the hobby has gained momentum in the past year. We were thrilled to welcome over 200 convention registrants plus hundreds of locals who

OVER 550



SUBSCRIBERS

came to the show Saturday. It was great to see so many old friends and invigorating to meet so many enthusiastic new collectors.

We would like to thank Maryann Kennedy, Maria Straus, Gary Smith and David Welch for their presentations Friday night and Lou Calderola for his contribution to the discussion. Special thanks to Dennis Martin for sharing his video's with everyone.

Conita and Fred Williams, Marty Wierich and Kathleen Eovino were all a big help at the auction. We couldn't have done it without you guys. John "The Cool PEZ Man" Devlin was an all around good guy and a huge help every step of the way. Thanks John, for sharing your expertise and advising us and acting as auctioneer Saturday. We both thank you for all of your support.

Thanks also to all of the dealers who were able to find such great stuff to show and sell. We both were not able to take pictures so if anyone has any duplicates we would appreciate them.

We have already started to discuss plans for PEZ-A-MANIA 5 next July and are looking forward to seeing everyone then. We hope to be on Prodigy soon.

JILL COHEN & PAT BARNES

Dear Larry & Crystal,

Hi! I like to let you know how very much I enjoy being a subscriber to "Positively PEZ." This newsletter has provided me with PEZ information, reliable PEZ dealers to do business with and many PEZ related items, for example, John Thompson's lucite racks! I've dealt with a lot of very nice folks through this newsletter.

From time to time, you warn people about dealing with "questionable" PEZ dealers. I wanted to tell you of one such person.

Every year from June 16 - July 4, we have the Southern California Expo, better known as the Del Mar fair. It is the 7th largest fair in the nation, so it's a pretty big deal. I attend every year and this year I was especially interested to see if any PEZ collections were entered in the fair's hobby show. There were two PEZ exhibits there, the first one by an 8-year-old who had about 50 dispensers, with each style of dispensers having 2-4 duplicates displayed. It was a nice display and received a participant's ribbon.

The other display really bothered me. As I approached the display, I saw the 4 Dinosaur PEZ and then the others caught my eye. In the very front of the case was a "Dylan" from Beverly Hills 90210 PEZ dispenser! He obviously put an 11" doll's head on a stem, the head was soft vinyl and way too big. To the right of his display were "Star Wars" PEZ dispensers, again, obviously doll heads. Since I know these don't exist, I wasn't taken in by his false dispensers. The part that really bothered me was that he had his phone number displayed, which means an uneducated PEZ collector could contact him to buy one of these dispensers. Also, I stood by to watch other people's reactions to the display. Many people said things to the effect of "I didn't know there was a "Stormtrooper PEZ," "Look at the cool Dylan dispenser," and "I'd like to have that Darth Vader one." It was insulting to have our hobby so painfully misrepresented to the public.

I appreciate it when others tell me which dealer took their money and never sent them what they ordered, etc. I feel I owe my fellow collectors the same knowledge.

HOLLY SCHRIVER

I know some collectors who make "fake" PEZ as a hobby and would never misrepresent them as the "real thing."

But regrettably there are others who will manufacture "fake" PEZ and sell them to unknowledgeable collectors for a quick buck.

Remember "Buyer Beware!"

Larry,

I would like to thank you for a super newsletter. Every month or should I say every other month it just keeps getting better and better.

As other PEZ collectors I collect other things also like Action Figures, Comics and Happy Meal toys. But I have one problem, sneaking all my collectibles into the house past the Chief of Security (my wife Edie.) Usually I get home from work before her and quickly run down to the basement to my little hideaway and tuck them safely into my rubbermaid totes.

I can't help it, I'm addicted to collecting. But I don't have any other bad habits like drinking or smoking. I tell my wife I know people who smoke two packs of cigarettes a

day at \$2 a pack. That's \$120 a month up in smoke. At least I have something to show for my money. And I love it. And its not bad for my health. Unless of course my wife hits me with the broom or something. Despite my little vise she still loves me.

But I think my collecting habits are rubbing off onto my 10-year-old daughter Ashley. As I, she also collects PEZ, Action Figures and spoons. My son Tyler, he's 10-months-old, but when he gets older watch out because then there will be three collectors in the house and my wife will be out numbered if she's not in a padded cell by then.

When my wife goes out with her friends they ask her, "How's the kids?" She says which one Ashley, Tyler or my husband Bob, the biggest kid of all.

I don't know maybe I'm just trying to hang onto my youth. What can I say, I'm a toy-a-holic. And PEZ is a big part of my youth. It's just nice to walk into our bedroom and see the two display cases on the wall with all those happy little PEZ faces looking out. Ahh memories.

Well, I have to go down to the basement now, my wife went out grocery shopping!

BOB HUTCHINSON

I also am addicted to collecting. My current collections include PEZ, Apothecary Jars, Llardo and 1:24 scale cars (actually the latter is Crystal's collection).

Larry,

Two late breaking items since I wrote you last week. First, the PEZ article has been reprinted in a book, "Dressing for Dinner in the Naked City and other tales from The Wall Street Journal's 'Middle Column'," edited by Jane Berebston. It is at your local bookstore.

The book has no index but you can find the article on page 89. It is pretty amazing that this column made the book because they had over 2000 columns to choose from. For those of you who wonder why no one from the PEZ Company was at this convention, this article explains everything.

The other big news is that PEZ-A-MANIA now has a Post Office Box after waiting for six months. It is P.O. Box 18139, Cleveland Heights, OH 44118-0139. We will be announcing the 1995 dates next issue.

Save the PEZ,

NOTICE

As I write this ad I am packing for my big PEZ buying spree (my wife says it's our family vacation) traveling to places far and wide, and not so wide. Not Europe or Canada, but this wonderful country we call America. We will be in our custom PEZ-Mobile (an old van with over 100,000 miles) searching for PEZ across this country (on vacation) from August 15 till September 5th. I heard that a new movie shows an Elvis "PEZ"ly dispenser, so Graceland will be one of our PEZ stops in search of PEZ finds. I might be traveling through your town in search of PEZ. I will have a new list ready when I return from my trip, so send a SASE for my new list with my PEZ finds, or you can find me at one of the following antique shows:

**September 3rd & 4th
Stormville Airport, Stormville, NY
Spot #A-181**

**September 22nd, 23rd & 24th
Renningers Antique and Collectors Extravaganza, Kutztown, PA
Spot #A-1716**

**I might have some PEZ bank trucks left when I return.
\$30.00 each plus \$4.00 shipping.**

Please check availability or send SASE with order.

Thank you,

Richie Belyski

P.O. Box 124

Sea Cliff, NY 11579

(516) 676-1183

(Leave message, 9am - 9pm EST.)

Maria Straus

Ask Maria

Recently, a "PEZ Pal" from Wisconsin and another from Pennsylvania have sent me a nice note suggesting a "Ask Maria" page in this magazine.

So this page will appear occasionally. It is for your information and enjoyment. The views expressed are what I feel in my heart, or what I can find out by study into a specific question. Everyone else is entitled to their own views.

Due to the increased duties in other areas of my life, I can no longer give those long personal replies. But if you send a SASE, I will still make a brief reply to all questions.

Question From New Jersey:

What can you tell me about the new PEZ wristwatches? How can I get one? How much do they cost?

Answer:

The PEZ watches come on a blister card with one pack of candy. It is an actual working digital watch and it also dispenses PEZ. It holds six candies... push the little button and out pops the PEZ. The wristwatch is a nice long, thick plastic band decorated with PEZ candy and comes in a variety of colors.

The cost will be about \$7.99 at your Toys-R-Us stores sometime early in 1995.

An added note, there is also slated for introduction, a PEZ

teddy bear, and various plastic "jewelry" type items.

Those who were fully registered for PEZ-A-Mania 4, received a PEZ watch in their goody bag. These watches really should be kept intact in the package for the time being. The reason is that the package itself might be unique and collectible. It is not known if the package to be sold in the stores will be exactly the same.



Question From Washington:

How can I get some of the new Ninja Turtles? Should I collect them on all of the base colors?

Answer:

The Ninja PEZ should be showing up out there on the west coast soon. Check at all your usual local PEZ outlets. Also, several "PEZ Pals" are advertising them in this magazine.

There are eight different Ninja

PEZ, as each of the four characters have two expressions. They come on seven different color bases in the U.S. and also several more colors in Europe and Canada.

Collect as many as you like. Some "PEZ Pals" like to collect so that the base and the Ninja mask match color. This is possible for the red, orange and turquoise, but the purple base is not the same color as the face mask.

Christa Scholz of Germany has sent me a very attractive photo of her Ninja. She has grouped them in pairs, both Raphael on red, both Michelangelo on green, both Donatello are raspberry and both Leonardo on turquoise. Fun!

Question: From many PEZ Pals:
Please send me your PEZ For Sale list.

Answer:

At the present time, we have only the items that we regularly list in our Positively PEZ ads.

We used to go to Canada and bring back PEZ to offer. But our recent trips over have yielded zip.

However, we recommend that you check over Ron Barr's full page ads. He sells the non U.S. PEZ very reasonable. Be sure to do your holiday gift shopping early... so that Ron can fill your orders in time. You should call ahead, or list alternates and use a money order. Incidentally, congratulations to Ron Barr... winner of Mega Raffle at the PEZ-A-Mania. How did you haul all that great stuff across the border?

PEZ-A-MANIA 4

Maria Straus

What is the most fun event in July? The fantastic Ohio PEZ collector's convention! This year, there was plenty to feel "wow" about.

There were over on hundred seventy five PEZzers pre-registered and that number was almost equaled by late registrations and walk-ins on Saturday.

The logo tote bags and T-shirts were designed by Barry Wooldridge and inside the cloth tote bag was a "just arrived" PEZ wristwatch dispenser and a Garfield glossy ad sheet, plus a list of all pre-registered.

The "room-hopping" began early and lasted till the wee hours.

Around 6 p.m. on Friday, we all gathered for a plentiful pizza, pasta and salad buffet.

After that, the organizers spoke briefly and introduced several collectors who also spoke briefly. Some interesting PEZ questions were fielded and some photo-copied materials were made available.

We then watched several PEZ videos presented by Dennis Martin.

On Saturday, the trade room was absolutely filled with goodies and collectors. One "PEZ Pal" could be heard to sing... "Give me PEZ... Lots of PEZ," "Lots of

PEZ... Please PEZ me in."

Thanks to all who donated toward the "Mega Prize" raffle.

The auction was absolutely fabulous! Many one of a kind items were offered... wow!

The one big question at the end was "Will you do it again Jill?"

And the answer Jill gave was, "Yes...Definitely!"

At the beginning of 1995, notices will be mailed out to all of this year's registered participants and then watch for the information to appear in the March/April issue of Positively PEZ. Jill noted that the exact dates can not be set up until the first of the year, because of the many activities in Cleveland.



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5. Money Order ship immediately, checks take awhile to clear.

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 2590 Allen Crescent
 Brossard, Quebec
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Chicago Tribune

PEZ (from page 1)

Predominant among collectors are "Baby Boomers who remember the fun of your favorite cartoon friends tilting back their heads to emit a candy," says Tim Luke, assistant vice president and collectibles specialist at Christie's East in New York. Luke takes pride in claiming to have started the mainstream market with the Christie's auction.

John "The Cool PEZ Man" Devlin, a St. Louis dealer, finds that "mainly wealthy people—professionals, such as judges, doctors, lawyers—collect PEZ. They get to a certain age and they start collecting their youth."

Did you know?

Curiously, Devlin points out, while PEZ is considered an American cultural icon, it has foreign origins, Austrian Eduard Haas invented PEZ in 1927 in Austria as an adult candy, marketed as an aid to quit smoking. "Eat a peppermint instead," said the ads, PEZ being an abbreviation of "pfefferminz" the German word for peppermint.

PEZ first came to America in 1954 as a headless dispenser, like a BIC lighter. "You flicked to the top and out came a piece of candy. It totally bombed," says Devlin, who has been collecting since the early 1980s.

"Then, they put a character head on it [circa 1957], and it was a hit with kids."

Until the early 1970s, PEZ was produced in Austria and shipped to the U.S. The company moved to Orange, Conn., in 1974, where the candy is manufactured today; the dispensers, however are manufactured in places like China, Hungary,

the Czech Republic, Austria and Slovenia.

Classic heads

Scott McWhinnie, the Harvard MBA who calls himself the company "PEZident," says the PEZ company is no longer tied to Austria the way it was 10 years ago. Today, it is independently owned and makes its own marketing decisions about which heads are chosen for the dispensers, he says.

"There's no hard-and-fast rule," he says of how many new PEZ heads come out a year. "We usually bring out a new series of four a year, this year the Ninja Turtles." At any given time at least 40 different heads are available at stores, he says.

A previous series, the Flintstones, introduced a year ago April, "is the hottest thing going this year because of the movie [starring John Goodman and Elizabeth Perkins]." But the fortuitous timing was pure coincidence, McWhinnie says, because the PEZ heads were planned two years earlier.

"We don't do this week's hot movie. We don't do them because they are oldies but goodies. We wait until they're classics," he says.

That's how he also sees his product.

"PEZ is PEZ," he asserts. "We see a lot of publicity of late, but PEZ has always been collectible. All of our packaging has always said 'collectible,' so it is not a new phenomenon."

Climbing prices

Despite McWhinnie's protests to the contrary, there was "a really big turnaround in PEZ collecting in 1991." when media attention turned

to the dispensers, according to experts like Devlin.

"Things have rapidly changed in PEZ [collecting] since then," says Devlin. In the early stages of collecting, during the '70s and early '80s, PEZ dispensers were traded like baseball cards, he says.

"People used to say, 'I'll give you two dispensers for your one.' I did that with a pineapple [PEZ], now valued at \$1,000. I traded it for something worth maybe \$250, but nobody knew then," says Devlin.

But the biggest change is that it went from people paying hundreds of dollars for PEZ dispensers. "Later this year we think there's going to be another jump in PEZ prices, because David Welch is going to come out with his book," Devlin says.

"Prices have escalated 300 to 400 percent in the last two years," agrees Mike Edelman, a collector/dealer from Buffalo Grove, author of the self-published "The Collectors Price Guide to Plastic PEZ dispensers."

"Certain ones formerly worth \$250 are now worth \$600, like the European cartoon characters, Asterix and Obelix," he says.

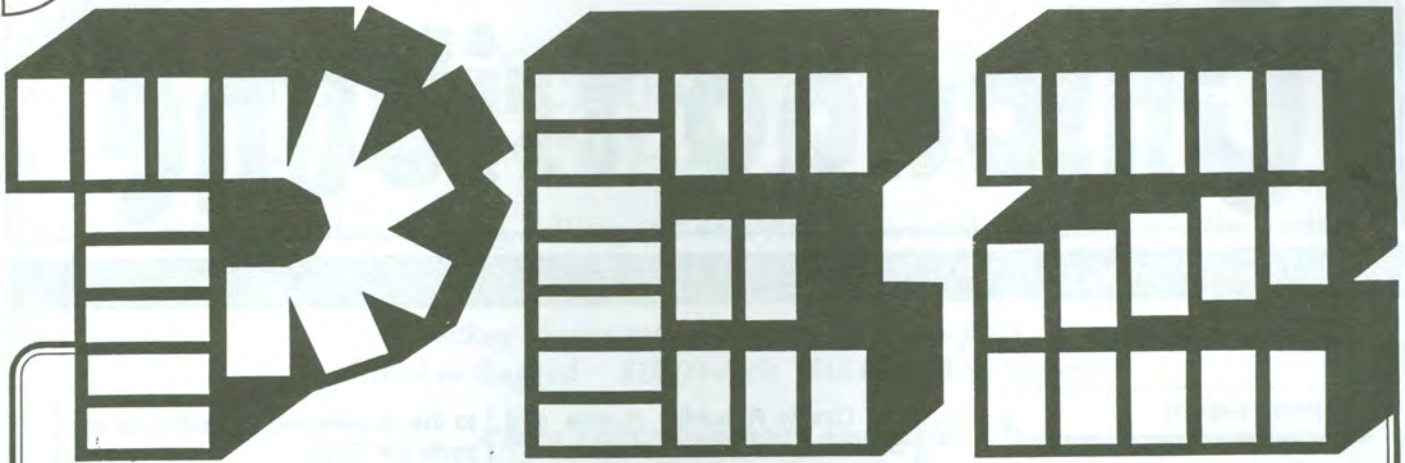
Cheap thrills

Still, PEZ is a fun collectible because most are so affordable. "If you pay a lot for one, you can get another one real cheap," says Luke of Christie's.

Of the 250 different heads produced so far, many of them can still be had so far, many of them can still be had for around \$20 to \$25.

A lot of collectors are only collecting the new ones, says Edelman, Novices can easily start a new col-

(continued on page 13)



SUPER SELECTION for SALE

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PEZ

CANDY DISPENSER CHECKLIST

September 1994

CHRISTMAS

- Angel A *
- Angel B
- Angel Ornament
- Rudolph
- Santa A
- Santa B
- Santa C *
- Santa Ornament
- Snowman A
- Snowman B

CIRCUS

- Big Top Elephant w/Flat Hat *
- Big Top Elephant w/Hair *
- Big Top Elephant w/Pointed Hat *
- Clown w/Chin *
- Clown w/Collar
- Gorilla
- Li'l Lion *
- Mama Giraffe
- Mimic the Monkey *
- Monkey Sailor
- Pony-Go-Round *
- Roar the Lion *

CRAZY FRUIT

- Orange
- Pear
- Pineapple

DIE-CUTS

- Bozo
- Casper *
- Donald Duck
- Easter Bunny
- Mickey Mouse

DINOSAURS (1994)

- Chaos
- Brutus
- Titus
- Venezia

DISNEY

- Baloo *
- Bambi
- Bouncer Beagle (1992)
- Captain Hook
- Chip *
- Dalmation Pup
- Dewey (Blue Cap)
- Donald Duck A
- Donald Duck B (1989)
- Dopey
- Duck Child *
- Dumbo *
- Goofy A
- Goofy B *
- Goofy C *
- Goofy D (1989)
- Gyro Gearloose (1992)
- Huey (Red Cap)
- Jiminy Cricket
- King Louie *
- Li'l Bad Wolf
- Louie (Green Hat)
- Mary Poppins
- Mickey Mouse A
- Mickey Mouse B
- Mickey Mouse C

- Mickey Mouse D
- Mickey Mouse E (1989)
- Mowgli
- Peter Pan
- Pinocchio A *
- Pinocchio B
- Pluto A *
- Pluto B *
- Pluto C (1989)
- Practical Pig A
- Practical Pig B
- Scrooge McDuck A
- Scrooge McDuck B
- Snow White *
- Thumper *
- Tinkerbell *
- Webby (1992)
- Winnie the Pooh
- Zorro A
- Zorro B
- Zorro w/Logo

EASTER

- Bunny Original A
- Bunny Original B
- Bunny w/Fat Ears *
- Bunny (1990)
- Chick in Egg w/Hat *
- Chick in Egg w/o Hat *
- Duckie *
- Lamb
- Rooster *

ERIE SPECTRES

- Air Spirit (Soft Head)
- Diabolic (Soft Head)
- Scarewolf (Soft Head)
- Spook (Soft Head)
- Vamp (Soft Head)
- Zombie (Soft Head)

FULL BODY

- Santa Claus
- Space Trooper *

HALLOWEEN

- Blob Octopus *
- Dr Skull A
- Dr Skull B (1991)
- Fishman *
- Mr Ugly *
- One Eyed Monster *
- Pumpkin A *
- Pumpkin B (1991)
- Witch Regular
- Witch 1-Piece A *
- Witch 3-Piece B *
- Witch 3-Piece C (1991)

HUMANS

- Astronaut A *
 - Astronaut B *
 - Cowboy *
 - Football Player *
 - Pilot *
 - Spaceman
 - Stewardess
- ### BI-CENTENNIAL
- Betsy Ross
 - Captain *
 - Daniel Boone *
 - Indian Brave *
 - Indian Chief *
 - Maiden
 - Pilgrim *
 - Uncle Sam *
 - Wounded Soldier *

KOOKY ZOO

- Cockatoo *
- Crocodile *
- Cow A *
- Cow B *
- Panda A *

- Panda B (1990)
- Panther
- Puzzy Cat *
- Raven *
- Yappy Dog *

LICENSED CHARACTERS

- Annie
- Asterix
- Bozo
- Bullwinkle *
- Casper
- Muselix
- Obelix
- Peter PEZ A
- Peter PEZ B (1993)

FLINTSTONES (1993)

- Barney
- Dino
- Fred
- Pebbles

GARFIELD (1988)

- Arlene
- Garfield
- Garfield w/Teeth
- Garfield w/Visor
- Nermal

MGM

- Barney Bear
- Droopy Dog A
- Droopy Dog B
- Jerry A *
- Jerry B *
- Jerry C
- Spike A *
- Spike B
- Tom A
- Tom B
- Tuffy A
- Tuffy B
- Tuffy C
- Tyke A
- Tyke B

MOVIE MONSTERS

- Creature from the Black Lagoon
- Frankenstein
- Wolfman

MUPPETS (1991)

- Fozzie Bear
- Gonzo
- Kermit the Frog
- Miss Piggy
- Miss Piggy w/Eyelashes

PEANUTS (1990)

- Charlie Brown
- Charlie Brown w/Eyes Closed
- Charlie Brown w/Frown
- Charlie Brown w/Tongue
- Lucy
- Lucy w/Eye Whites
- Snoopy
- Snoopy w/Eyes Closed
- Woodstock
- Woodstock w/Feathers

POPEYE

- Brutus
- Olive Oyl
- Popeye A *
- Popeye B *
- Popeye C *

SMURFS

- Papa Smurf (1989)
- Smurf (1986) *

- Smurfette (1989)

SUPERHEROES

- Batgirl (Soft)
- Batman *
- Batman (Soft)
- Batman w/Cape *
- Captain America *
- Green Hornet *
- Hulk A *
- Hulk B (1991)
- Joker (Soft)
- Penguin (Soft)
- Spiderman A
- Spiderman B (1991)
- Thor
- Wonder Woman A
- Wonder Woman B
- Wonder Woman (Soft)

TEENAGE MUTANT NINJA TURTLES (1994)

- Donatello (purple)
- Donatello w/Teeth
- Leonardo (blue)
- Leonardo w/Teeth
- Michelangelo (orange)
- Michelangelo w/Teeth
- Raphael (red)
- Raphael w/Teeth

WARNER BROS

- Bugs Bunny *
- Cool Cat *
- Daffy Duck A
- Daffy Duck B
- Daffy Duck C
- Foghorn Leghorn
- Henry Hawk
- Merlin Mouse
- Petunia Pig
- Roadrunner A
- Roadrunner B
- Speedy Gonzales *
- Sylvester *
- Sylvester w/Whiskers
- Tweety A
- Tweety B
- Tweety C
- Wile E. Coyote *

MERRY MUSIC MAKERS

- Camel
- Clown *
- Dog
- Donkey
- Duck
- Frog
- Indian
- Koala *
- Lamb *
- Monkey
- Panda *
- Parrot *
- Penguin *
- Pig
- Rhino
- Rooster *
- Tiger

MISCELLANEOUS

- Baseball Glove
- Candy Shooter Gun *
- Icee Bear
- Make-A-Face
- Personalized *
- Psychedelic Eye *
- Psychedelic Flower *
- Regular *
- Regular Box *
- Regular U.S. Zone *
- Regular w/Advertising *
- Silver Glow A
- Silver Glow B

- 1950s Space Gun *
- 1980s Space Gun *
- Whistle *

OLYMPICS

- 1972 Alpine *
- 1976 Snowman
- 1984 Vucko Wolf *
- 1984 Vucko Wolf w/Cap *
- 1984 Vucko Wolf w/Helmet *

PEZ PALS

- Boy *
- Boy w/Cap *
- Bride *
- Doctor
- Engineer *
- Fireman *
- Girl *
- Groom
- Knight *
- Maharajah *
- Mexican Boy *
- Nurse *
- Pirate
- Policeman
- Ringmaster *
- Sailor
- Shiek *
- Sheriff

PREMIUMS

- Arithmetic *
- Cocoa Marsh *
- Donkey Kong Jr
- Golden Glow
- Hippo
- 1962 Lion's Club Lion *
- PIF the Dog
- Sparefroh *
- Stand By Me

TRUCKS

- (A) SINGLE REAR AXLE
- Cab #1 *
 - Cab #4 *
 - Cab #16 *
- (B) DOUBLE AXLE-INDENTED FENDER
- Cab #8 *
 - Cab #9 *
 - Cab #13 *

(C) DOUBLE AXLE-FENDER NOT INDENTED

- Cab #1 *
- Cab #2 *
- Cab #3 *
- Cab #4 *
- Cab #5 *
- Cab #16 *
- Cab #R1 *
- Cab #R2 *
- Cab #R3 *
- Cab #R4 *

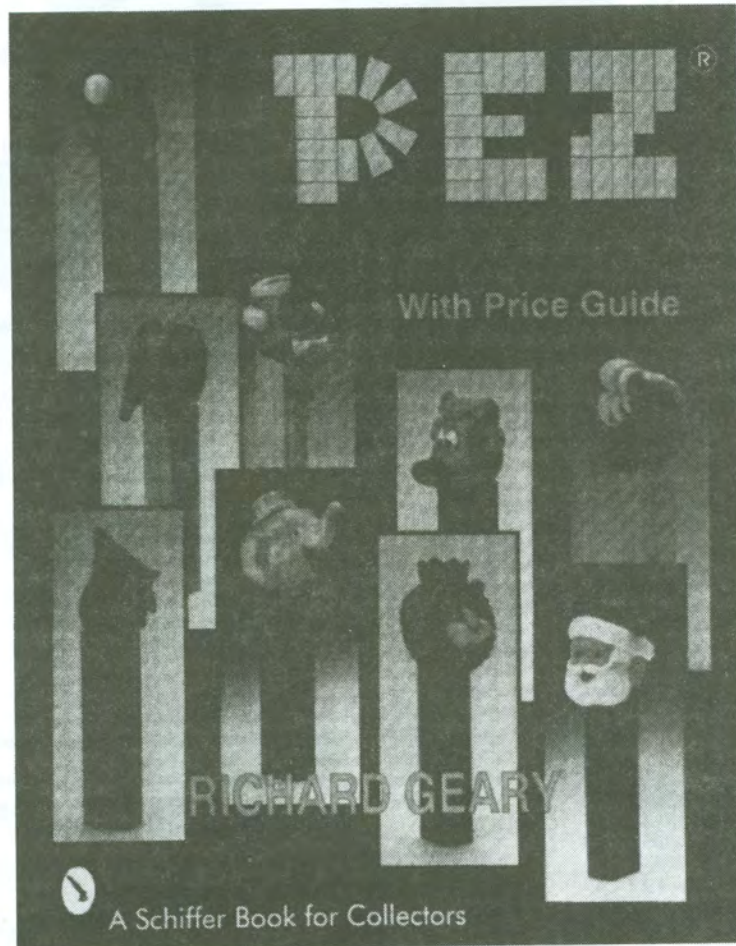
(D) DOUBLE AXLE-STATIONARY WHEELS (1991)

- Cab #R1 *
- Cab #R2 *
- Cab #R3 *
- Cab #R4 *

* Heads with different color variations available

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David Welch

Addiction (from page 9)

lection, because new PEZ dispensers are affordable and ubiquitous, found in stores like Toys "R" Us, Wal-Mart and Kmart. A blister-pack package with one dispenser and three rolls of candy costs \$1.29. In some stores, a polyester bag and a dispenser go for 99 cents.

There are differing opinions as to what kind of investment new PEZ make.

Welch cautions that while "it is real easy to collect the new stuff because you can walk right into a store and do it, and it's cheap ... the question arises, is it going to be worth as much as this older stuff is?"

"Probably it's the same as with baseball cards. I don't think the stuff that's out now will be worth \$1,000 in 20 years. People are consciously stockpiling them. Now there is general knowledge they have value."

Edelman, on the other hand, believes the PEZ market can be surprising.

"The Smurfs went off the market a year ago and are now worth \$5 apiece," he says. It depends on demand. "When people start collecting PEZ, they want to get all the different characters," he says, so even new issues may sell.

Desirability counts

Novice collectors should be aware that a dispenser's value is determined *not* by rarity, age, patent number or country of origin; rather, it's set by desirability. So the collector should concentrate solely on which head is on the dispenser.

"There are some pieces out there, like Mary Poppins, which sells for between \$400 and \$500, that are

10 times harder to find than the Bride [half of a traditional wedding couple that were sold separately]—of which there are more—but which goes for \$600," says Devlin. "A groom is only worth \$150."

Condition also greatly affects a dispenser's value, says Welch, who claims to have spent more than \$150,000 in the course of PEZ research. Defects to watch for include: melt marks (don't keep them in your attic or in the back of your car on a hot day), chips, cracks, scuffs, missing parts, excessive dirt.

Ones to look for

The "Make-A-Face" dispenser, which resembled Mr. Potato Head and wasn't out long on the market, is considered the rarest by Welch. Starting price is \$1,000, he says.

Other top desirables are the "Crazy Fruits," especially the Pineapple and the Pear, and "headless" dispensers.

"The very first dispensers did not have a head on them," Welch says. "If you find one of those with a picture of a witch on the side, that's selling for \$1,000."

Selling for \$100-plus are: Frankenstein, the Creature from the Black Lagoon, the Green Hornet with a gray or brown hat, and those aforementioned European cartoon characters, Asterix, Muselix or Obelix.

"The Disney ones are the most desirable, since they cross over into the toy, animation and poster areas," says Luke, whose role at Christie's is to try to target new markets and bring new people into the house.

Luke says he is optimistic about the future of PEZ-mania but cautions that "all of these collectibles

are emotionally based, and when you're dealing with emotions, anything can happen."

Where does one look for older PEZ dispensers? Conventions, flea markets, toy shows, ads in collecting magazines.

Edelman recommends the Kane County Antique Doll and Toy Show, which takes place twice a year at the Kane County Fairgrounds (the next show is planned for Oct. 23 at the fairgrounds, Randall Road and Illinois Highway 64, St. Charles; call 708-526-1645).

"Another thing I tell people," says Edelman, "there are 30 characters available in Canada and Europe they can't get here, and to pick them up when they travel."

For information about the National PEZ Convention in St. Louis, call John Devlin at 314-487-0544; for information on the PEZ-A-MANIA convention in Madison, Ohio, call 216-428-4083

To buy David Welch's "A Pictorial Guide to Plastic Candy Dispensers featuring PEZ" (Bubba Scrubba Publications, \$19.95) and his "Collecting PEZ" (Bubba Scrubba Publications, \$39.95, plus \$4 shipping and handling), which is due out in August, write: P.O. Box 714, Murphysboro, Ill. 62966; or call 618-687-2282.

To buy Richard Geary's "PEZ Collectibles" (Schiffer, \$19.95), which also is due out in August, write: Richard Geary, P.O. Box 622, Madison, Ohio, 44057, or call 216-428-4083.

To buy Mike Edelman's self-published "The Collectors Price Guide to plastic PEZ Dispensers," send \$8.99, plus \$3 for shipping and handling, to: P.O. Box 5494, Buffalo Grove, Ill. 60089.

Richard Geary

"The PEZ Meister SEZ"

Welcome to the "The PEZ Meister Sez." Hopefully everyone was able to make it to one of this years conventions, if you were not able to make it to one, you should really make plans to attend next year. There's nothing like it. On Friday night, I went to Jacob's Field with my fellow PEZzer friend **Jim Kilgour**. The Indians pounded the sorry White Sox's and we came back to the convention. What a great weekend.

I would like to congratulate **Jeremy Fedarko** of Rapid City, South Dakota. Jeremy and his class-

mates did book reports on inventions over the last one hundred years. Jeremy, of course, did his report on the PEZ dispenser. Through some great insight and smart thinking, he received an A! In Jeremy's report, he mentions a couple of disadvantages to PEZ. 1. They give children cavities. 2. Children gain weight from eating too much candy. If you would like to write to Jeremy Fedarko, 3517 Powderhorn Cr, Rapid City, SD 57702.

At this years PEZ-A-Mania, part of the registration packet was a PEZ watch, they are made by **Dream Castle** and are very nicely done. If I'm not mistaken the watch straps came in three different colors (blue, yellow and pink). Also made by this com-

pany is the PEZ bracelet, necklace, clip-on, keychain and Teddy Bears.

I want to thank everyone who ordered my book "PEZ Collectibles." If you collect other items beside PEZ and have reference books chances are you have a Schiffer publication. **Schiffer Publishing, Ltd.**, is the company I worked with and they did a terrific job. I have other Schiffer books in my collection and the pages last forever. The cover was created by **Jeff Snyder** and I couldn't be prouder, what a great job.

I'm looking for fun and exciting things to write about. If you have an idea, drop me a line. Until next time, Yours in PEZ.

Richard Geary



Charlotte Forbes outside of a secluded German resort on the Northern Pacific coast of Costa Rica

SUMMER SALE!

PEZ PRICE LIST

Arlene	\$5.00	Gonzo	\$1.00	Pooh	\$20.00
Baloo	\$15.00	Goofy A, no feet	\$10.00	Popeye B, no feet	\$40.00
Barney	\$5.00	Goofy, no feet (MIB)	\$10.00	Practical Pig	\$20.00
Barney Bear	\$15.00	Goofy (new)	\$1.00	Pumpkin (new)	\$1.00
Baseball Glove		Gyro Gearloose	\$6.00	Rabbit, white (new)	\$1.00
w/original bat and base	\$400.00	Huey	\$6.00	Rabbit w/Fat Ears, yellow (w/f)	\$10.00
Batman, blue (new)	\$1.00	Hulk	\$3.00	Rabbit w/Fat Ears, pink (n/f)	\$15.00
Batman, no feet (MIB)	\$15.00	Hulk, no feet	\$10.00	Rhino Whistle	\$6.00
Batman, no feet	\$10.00	Icee Bear	\$10.00	Roadrunner	\$6.00
Batman, black cowl	\$15.00	Indian Whistle	\$6.00	Santa, black	\$200.00
Beagle Boy	\$6.00	Jerry w/Painted Face	\$15.00	Santa, no feet	\$10.00
Boy	\$1.00	Kermit	\$1.00	Santa, pre 1994	\$10.00
Bugs Bunny	\$1.00	King Louie	\$15.00	Skull	\$1.00
Charlie Brown, Smiling	\$1.00	Koala Whistle	\$20.00	Smurfette, with feet	\$6.00
Charlie Brown w/Tongue	\$6.00	Lamb	\$1.00	Smurf, Papa (with feet)	\$6.00
Charlie Brown w/Frown	\$6.00	Lamb Whistle	\$15.00	Smurf, no feet	\$10.00
Chick in Egg w/Hat	\$1.00	L'il Wolf	\$15.00	Snoopy	\$1.00
Clown Whistle	\$6.00	Louie	\$6.00	Snowman (new)	\$1.00
Daffy Duck	\$1.00	Lucy	\$3.00	Speedy Gonzales	\$6.00
Dalmation	\$20.00	Lucy		Spiderman	\$1.00
Dewey	\$6.00	w/psycho white face markings	\$20.00	Spiderman, no feet (MIB)	\$15.00
Dino	\$1.00	Merlin Mouse	\$6.00	Spike	\$6.00
Dinosaurs, set of 4	\$24.00	Mickey Mouse, no feet	\$10.00	Sylvester	\$1.00
Dog Whistle	\$20.00	Mickey Mouse (new)	\$1.00	Thumper	\$20.00
Donald Duck (new)	\$1.00	Miss Piggy	\$1.00	Tiger Whistle	\$6.00
Donald Duck, no feet	\$10.00	Monkey Whistle	\$20.00	Tom	\$6.00
Donald Duck, no feet (MIB)	\$15.00	Mowgli	\$15.00	Tom w/Painted Face	\$15.00
Donkey Whistle	\$6.00	Nermal	\$5.00	Tuffy, gray	\$10.00
Droopy Dog	\$6.00	Ninja Turtle set	\$15.00	Tuffy w/Painted Face	\$10.00
Dumbo, blue head	\$15.00	One-Eyed Monster, no feet	\$50.00	Tweety	\$1.00
Fozzie	\$1.00	Panda	\$5.00	Tyke	\$6.00
Fozzie, rose stem	\$5.00	Panda Whistle	\$10.00	Webby	\$6.00
Fred	\$1.00	Parrot Whistle	\$6.00	Whistle	\$2.00
Frog Whistle	\$15.00	Pebbles	\$1.00	Witch	\$1.00
Garfield, Smiling	\$1.00	Penguin Whistle	\$5.00	Wonderwoman	\$1.00
Garfield w/Teeth, old	\$6.00	Peter PEZ	\$8.00	Woodstock	\$1.00
Garfield w/Teeth, new	\$6.00	Petunia Pig	\$15.00	Woodstock w/Feathers	\$10.00
Garfield w/Visor	\$1.00	Pluto (new)	\$1.00	Wile E. Coyote	\$15.00
Girl	\$1.00	Pluto, no feet (MIB)	\$15.00	Zombie, softhead	\$100.00

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SPAREFROH

By Johann Patek

I'd like to inform you about a special Austrian dispenser called the Sparefroh. I doubt that all of you have a German dictionary handy, so I will supply the translation: Sparefroh means Happy Saver. In Austria we designate October 31 as World Saving Day when all people are encouraged to go to their banks and pay some money to their accounts. It is especially important to attract children, so the banks always give small presents to the kids on this special day. Today, you get pencil sharpeners and other nonsense for this occasion.

Once upon a time, a clever marketing director invented the cartoon of the Sparefroh, a nice figure with a Shilling coin being the center of the body part. This figure appeared in the early 60s in a major Austrian bank house and was used on leaflets, as large cardboard cutouts, as tiny plastic figures, as a bendable rubber figure and eventually as a PEZ dispenser which uses only the head of Sparefroh. This was

given away as a present on World Saving Day together with PEZ candies. It must have been some 30 years ago or so as I had one when I was very young.

And now for the dispenser itself: The head is a one-piece casting in flesh color with a red

But, for all you sharp guys reaching for the telephone, prepare to invest heavy in some transatlantic calls to Austrian banks; save your efforts. I spent two months in search of duplicates of this dispenser with no success. I phoned all competent public relation offices of the relevant banks; nothing. If there were some remaining Sparefrohs, they likely ended up like most other scarce dispensers; scrapped.

I now know the Sparefroh came in the following variations:

1. Green stem with 110 Jahre Allgemeine Sparkasse in Linz on one side with gray coin glued on front of stem.
2. Green stem with 110 Jahre Allgemeine Sparkasse in Linz on one side without coin.
3. Green stem with Deine Sparkasse on one side with gray coin glued on front of stem.
4. Green stem with Deine Sparkasse on one side without coin.
5. Green stem without inscription and gray coin glued on front of stem.

6. Green stem without inscription and without coin.

Often the plastic coins are missing but you can see the glue traces on the front of the stem.



Painted pyramidal hat, white and black painted eyes and black painted hair. The body of the dispenser is green, with the German words *Deine Sparkasse* on one side.

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Classifieds

WANTED PEZ COLOR VARIATIONS and PEZ paper items also PEZ yo-yo. Keep on PEZzing! **JOHN "THE COOL PEZ MAN" DEVLIN, 640 AQUA RIDGE, ST. LOUIS, MO 63129-2707 (314) 487-0544**

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NEW COLLECTOR is looking to hear from other collectors who have doubles for sale. May be willing to trade for them. I'm already a PEZ addict! Write to: **WANDA BRYAN, RT 2, BOX 892, ELIZABETHTOWN, NC 28337** Thanks in advance to all who respond.

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HIDDEN LAKE DR, EAST LANSING, MI 48823 (517) 332-3534 FAX (517) 372-6870 All calls returned unless items no longer available. See full page ad in this issue.

PEZ FOR SALE OR TRADE all with feet MOC: Looney Tunes on Warner Bros cards \$2.50 each. Whistle heads \$6 each. Charlie Brown w/Tongue \$10, Charlie Brown w/Frown \$6, Icee Bear \$10, Tom w/Painted Face \$6, Jerry w/Painted Face \$8. Garfield w/Teeth (U.S. version) \$3. Mickey Mouse w/Moveable Nose (MIP) no feet \$10, Bugs Bunny (MIP) no feet \$10. Many others, postage \$3 extra. **ADAM MANASTERSKI, 2172 MICHELE DR, TROY, MI 48098**

BACK ISSUES FOR SALE: I have the following back issues of Positively PEZ for sale at \$3 each or 2 for \$5 postpaid. November/December 1993 (9 copies available), May/June 1994 (31 copies available) & July/August 1994 (6 copies available). **LARRY LAFOE, 3851 GABLE LANE DR #513, INDIANAPOLIS, IN 46208 (317) 328-7997.**

ADD PEZ-AZZ TO YOUR PC COMPATIBLE COMPUTER! PEZ clip-art and Windows Wallpaper all on one disk! Includes the PEZ logo and Peter PEZ logo in B&W clip-art which can be used in most word processing programs, print-shops, etc. PLUS the PEZ logo and Peter PEZ logo in glorious color and ready to be used as Windows Wallpaper. PLUS the shareware program Win-Gif to convert the clip-art to other graphic formats. PLUS complete instructions for using the clip-art to other graphic formats. PLUS complete instructions for using the clip-art and Wallpaper. All for \$10 (includes postage.) Specify 3 1/2 or 5 1/4. **GARY J SMITH, 802 COLLEGE LN #J, SALISBURY, MD 21801-8671**

POSITIVELY... The two "PEZ Pal meets" were super! Thanks! We are willing to

make nice photo-copies of back issues of Positively PEZ. Cost is just \$3 each and proceeds will be used to bring you another picture story like the PEZ story. Also, we have for sale a nice German color leaflet that shows over a hundred Smurf PVC only \$2. Thanks. **MARIA STRAUS, 4456 HILL RD, SWARTZ CREEK, MI 48473 (810) 655-4075**

WANTED: PEZ dispensers with metal spring mechanisms, especially with metal pins; pentagon stands; full-body Space Troopers. **MARK KOENIGSBERG, 700 BOULEVARD E. #7D, WEEHAWKEN, NJ 07087 (201) 863-0868**

NINJA TURTLES FOR SALE set of 8 for \$12. Add \$3 for shipping. **JOHN THOMPSON, 4122 IRVING N. MINNEAPOLIS, MN 55412**

ARE YOU A NEW COLLECTOR? Double-sided single sheets of all Positively PEZ issues available (\$2 each, shipping included.) **FOR SALE/TRADE:** C-1, 2, 3, 4, 5, 16 Trucks (yellow/pink/orange cabs) \$30 set; White Lamb Whistle \$15, Duck Whistle \$15, Mowgli \$15, Wile E Coyote \$20, Baloo \$15, Practical Pig A \$20, King Louis \$15, blue Dumbo \$20, Foghorn Leghorn \$25, Petunia Pig \$25, black Batman \$15, Santa A \$125, Original Peter PEZ \$65 & Fishman \$125. \$5 shipping. Others available. Send SASE or call after after 5 pm. **LINDA KOCHENBURGER, 265 BEVERLY HILLS RD, FORT LEE, NJ 07024 (201) 947-6613 phone or FAX**

PEZ FOR SALE! **MARLIS BEAN, 3525 GLEN OAK DR, EUGENE, OR 97405 (503) 683-3855**

ASSORTMENT OF PEZ FOR SALE: Includes Looney Tunes PEZ on Warner Brothers cards and European PEZ. Call or write for list (enclose SASE.) **ASHLEY BATES, 2237 TINDER CT, LAND O' LAKES, FL 34639 (813) 949-3806**

NEW PEZ COLLECTOR is looking to buy PEZ collections or individual PEZ. Also looking for other PEZ collectors in Rapid

City, SD or surrounding area. Please write or call with your lists. **JEREMY FEDARKO, 3517 POWDERHORN CIR, RAPID CITY, SD 57702**

TAKING ORDERS for new shipment of Dream Castle watches, \$8 each. Necklaces, clip-on, keychain and bracelet, all \$5 each. All expected to arrive at the end of August. Also taking orders for PEZ bears, \$16 each, expected to be shipped November/ December. Please include \$3 shipping and handling for each package. Dealers interested in wholesale please call. Thanks again to everyone who supported PEZ-A-MANIA. **JILL COHEN & PAT BARNES, 3130 COLERIDGE, CLEVELAND HEIGHTS, OH 44118**

FOR TRADE ONLY. Mint PEZ Bi-Centennial T-shirts in original mailing envelopes. Serious inquiries only. Also have Yugoslavia Peter PEZ T-shirts for trade only. Still looking for 50s rock-n-roll sheet music and Roy Roger's memorabilia. **RICHARD GEARY, P.O. BOX 602, MADISON, OH, 44057 (216) 428-4083** (Call only if interested in trading.)

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